



LADWP's Revamped Incentive Programs: Faster Processing



Housekeeping



- Webinar will be Recorded
- Attendee Lines will be Muted
- Submit Questions During Session via the Chat Box
- Q&A Session at the End of Webinar

Speakers



Renée Daigneault
Program Operations Manager
LABBC



Maychelle Yee
Utility Services Specialist
LADWP



Efficiency Solutions

Custom Performance Program Updates

LADWP's Power System Continues to Undergo Major Transformation



LADWP's Efficiency Programs Help Our Customers Save More!

- Dedicated \$180M to LADWP's Efficiency FY 2018-19 Budget Alone!
- Third largest Portfolio in the State of California, behind only PG&E and SCE



Custom Performance Program Overview



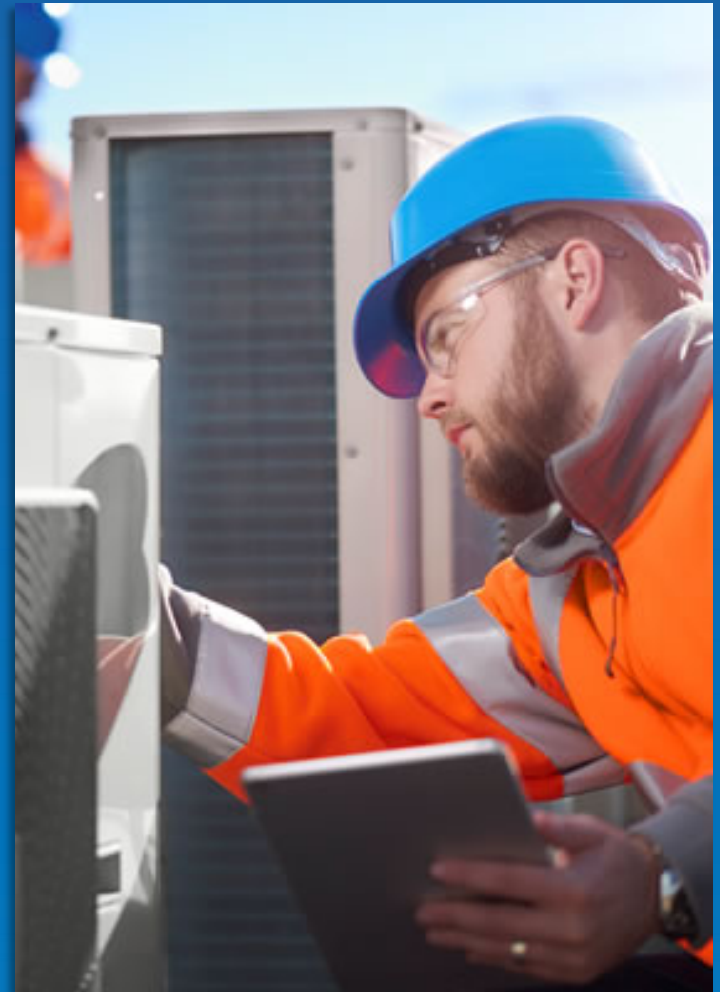
CPP offers incentives and rebates for energy efficiency measures that are not covered by the other rebate programs, including high efficiency equipment, controls, RCx measures, among many others!

- Performance based incentives
- Incentives range from \$0.08 to \$0.30 per kWh saved annually

CPP's Custom Express

Faster payments!

Custom Express fast tracks smaller, less energy intensive projects with deemed energy savings projections



CPP's Custom Calculated



Greater savings = greater incentives!

- In-depth energy savings analysis to custom calculate your individual efficiency project's energy savings
- Utilizes your facility's existing conditions as baseline

CPP Qualifications

- A LADWP non-residential customer with an active electric account in good standing
- Projects must be able to demonstrate energy savings
- Savings are based on annualized energy savings reviewed and approved by LADWP
- Must meet or exceed Title 24 standards



New Application Requirements

- In addition to submitting your completed and signed Application Part A, Part B, W-9 Tax Form, Project Scope and Manufacturers' Specification Sheets, we now ask that you provide:
 - Photos of the Existing Equipment
 - Energy Model, M&V Plan and/or Energy Savings Calculations (if available)
 - Completed CPP Workbook



CPP Workbook

- New Application Tool which helps identify Custom Express and Custom Calculated projects
- Provides Estimated Savings and Incentive Amounts for Custom Express Projects
- Contains data collection sheets and informational links to assist those completing Custom Calculated projects

LA DWP		Cust	
Customer Information			
Account Name	Account Number		
Any Company	1234567890		
Install Address	City	State	Z
123 Any Street	Los Angeles	CA	
Mailing Address	City	State	Z
Same			
Customer Contact	Title	Phone	
Any Customer	CEO	(213) 555-	
Inspection Contact	Title	Phone	
Same			
Contractor Information			
Contractor Company or Firm			
Any Contractor Company			
Contractor Contact	Title	Phone	
Any Contractor	Sales Rep	(310) 555-	
Building Information			
Building Description			
Large Office			
Building Type*	Central Plant <input checked="" type="checkbox"/> (Check box if true)	Square Footage of Conditioned Space	Age #
Office - Large		150000 sq ft	37
<small>*Values Required for Calculations</small>			
Scope of Work			
Measure Name	Measure Application	EEM #	
Chiller Performance Upgrade	Screw/Scroll Water Cooled Chiller	1	
Variable Speed	Process Fan	2	
Advanced System Optimization	Plant Optimization, Air Side Optimization	3	
		4	
		5	
		6	
		7	
		Please Note: This dropdown is automatically filtered based on your selection in the in the "Measure Name"	
Project Information Measure Index			

Submitting Your CPP Application

- All projects require pre-inspection prior to installation
- Make certain to submit all required documents with application – completed CPP workbook, product cut sheets, project scope, energy model or measurement and verification plan
- Remember to factor in inspection and evaluation time into schedule



Important Notices

- Energy savings and incentive calculations will be provided only upon completion of the project and verification of savings
- For TES and projects whose incentive exceeds \$150,000, LADWP will pay 50% of the incentive upon installation and the remaining 50% after commissioning and M&V is conducted
- Applications for lighting measures will be accepted only when submitted in conjunction with another non-lighting CPP-qualified measure
 - CPP measure must achieve a minimum of 100,000 kWh in energy savings
 - Both must be applied for and completed simultaneously



Savings in Action





Theater Major Renovation

Measures included:

- Lighting Upgrades
- High Performance Window Film
- A variety of RCx measures including the Installation of Variable Frequency Drives
- New Compressors
- Demand Control Ventilation
- Parking Garage Carbon Monoxide Sensors

TOTAL Savings & Incentive:

1,188,700 kWh & \$220,916

Large Office Building Retrofit

Measures included:

- New High Efficiency Transformers
- RCx measures and Optimization Strategies
- Complete Lighting Overhaul

TOTAL Savings & Incentive:

4,042,287 kWh & \$822,812.45





Massive Hotel Remodel

Measures included:

- New High Efficiency Chillers
- New Waterside Economizer
- Variable Frequency Drives

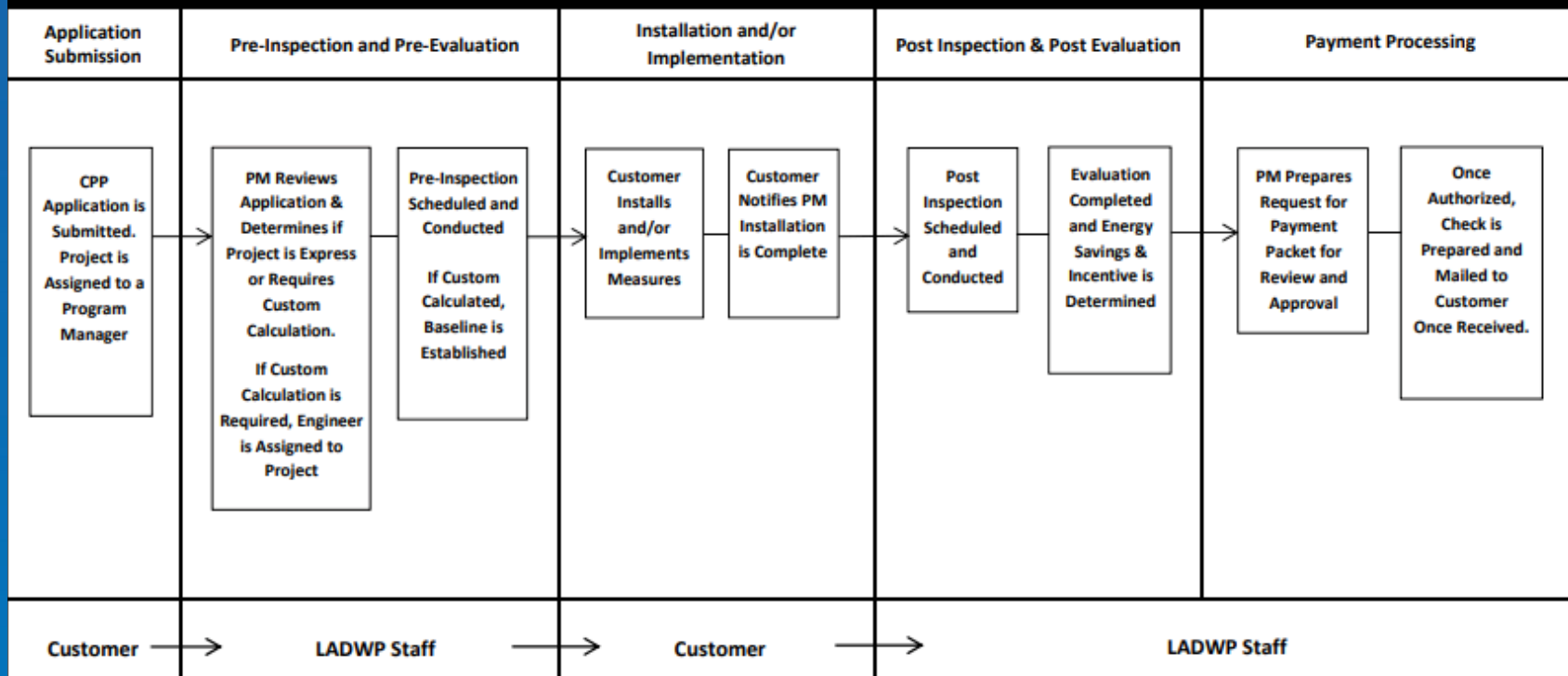
TOTAL Savings & Incentive:

1,805,783 kWh & \$339,597

Project Achieved a 25% Reduction
in Energy Consumption!

CPP Process Flow

Custom Performance Program Process Flow Chart



Questions?

Program Information

➤ Website: www.ladwp.com/CP

➤ CPP Hotline: (213) 367-3436

➤ E-mail: custom@LADWP.com

➤ QR Code:



Key Takeaways



- Custom Performance Program (CPP) now provides two tracks:
 - Custom Express: Fast tracks smaller projects with deemed energy savings projections
 - Custom Calculated: Includes in-depth analysis to maximize your savings and incentive potential
- New CPP workbook and program requirements help expedite application processing
- Apply early, and factor both pre and post inspection times into schedule